

Wisconsin Continuing Education Registration

Thursday April 26, 2012

Knights of Columbus
3200 S. 103rd Street
Milwaukee

First: _____ Last: _____ Initial: _____

Insurance Agency / Company Name: _____

Address: _____
(use address as it appears on your license)

City: _____ State: _____ Zip: _____

Business Phone: _____ Business Fax: _____

Date of Birth: _____ Wisconsin Insurance License Number: _____

Business Email: _____

Morning Session: 8:00AM - 12:00PM | 4 Regular CE Credits | \$8.00

Forgotten Coverages #58914

Agencies want ways to improve premium volumes and reduce exposure to Errors and Commissions claims. This course is a "hands-on" program designed to familiarize agency personnel with both Personal Lines and Commercial Lines coverage all too often overlooked. The course provides a case studies and sale techniques for presenting and selling additional coverage enhancements. Sample forms will be provided to participants in this valuable coverage program.

Instructor – Todd Davis

Afternoon Session: 12:45PM - 4:45PM | 4 Regular CE Credits | \$8.00

Agency Operations #58913

In an environment of soft markets, lower commissions, and stiff competition it becomes increasingly important to maximize an agencies profits. This Agency Operations course will provide real-world practical solutions for improved profitability, lower overhead costs, quicker policy issuance, and improved turn-around on quote submissions. Based on "Best Practices" principles, participants will be able to use information provided by this comprehensive course improve their agencies overall operations. Designed for both independent agencies and captives, this course helps identify some practical keys to a more efficient agency.

Instructor – Todd Davis

Everyone is welcome to stay for lunch immediately following the morning session. Please check one:

Yes, I will stay for lunch

No, I can not stay for lunch

NOTE: If you sign up for lunch and are unable to attend at the last minute, please call to let us know so we can contact the caterer.

*Registration and payment must be received by **Friday, April 20th**. Classes fill fast & in the order received. The COST is \$8.00 per seminar session. Make all checks payable to: Klein-Dickert Auto Glass. Please write 'CE Processing Fee' on your check.*

Mail your payment with registration to:

Klein-Dickert Auto Glass
13170 W. Capitol Drive
Brookfield, WI 53005

*An email confirmation will be sent
when your registration has been processed.*

Contact Sponsors:



Marshall Auto Body
Elaine Williams
262-549-4300



Klein-Dickert Auto Glass
Andy Wolf / Eric Bitar
262-781-2565



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Joe Hannon
920-469-3473